Medical Technology

SPECTARIS-Spotlight
Facts and figures of an industry caring for our future health

July 2019



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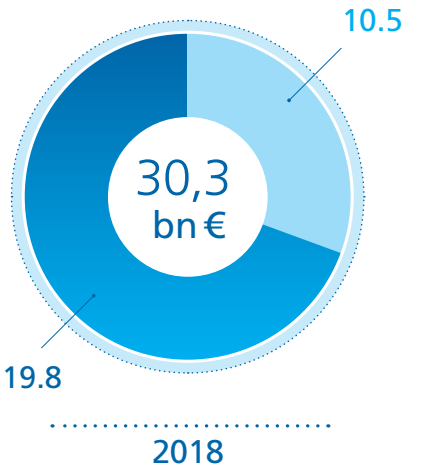
The German Medical Technology Industry

€ 30.3 billion turnover	143k employees	138k	1,352 companies	1,310

2018 2017

» Data refers to companies ≥ 20 employees (without small businesses)
» Including small businesses: 32.73 billion Euro turnover, 11,600 commercial enterprises, 198,000 employees (2016)

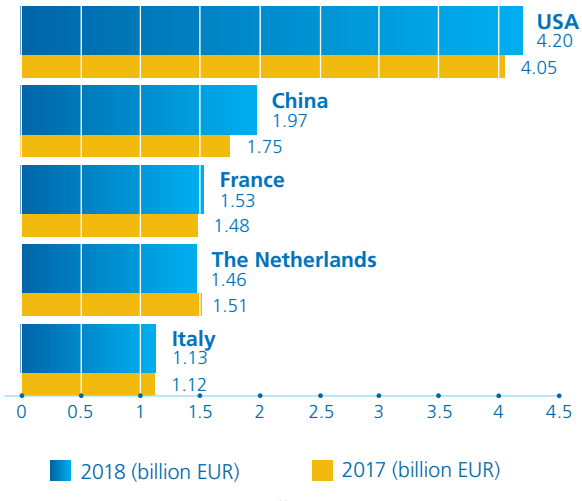
Innovative, medium sized, export-oriented



Sources: Federal Statistics Office, Eurostat, SPECTARIS

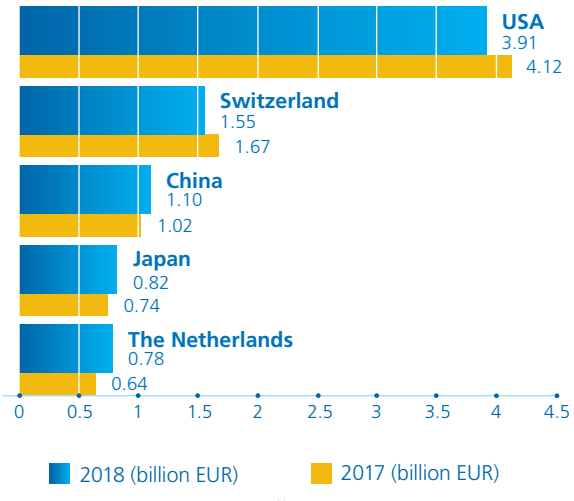
- R&D quota: ≈ 9 %
- Export quota: 65 %
- Medium sized industry: 93 % of the companies <250 employees

Top 5 target countries for German exports



Sources: Federal Statistics Office, SPECTARIS

Top 5 countries of origin for German imports



Sources: Federal Statistics Office, SPECTARIS

Medical Technology Industry in Europe: Germany ranks No. 1



» Note: Data refers to the respective total turnover of the local manufacturers in 2016 (including small businesses)

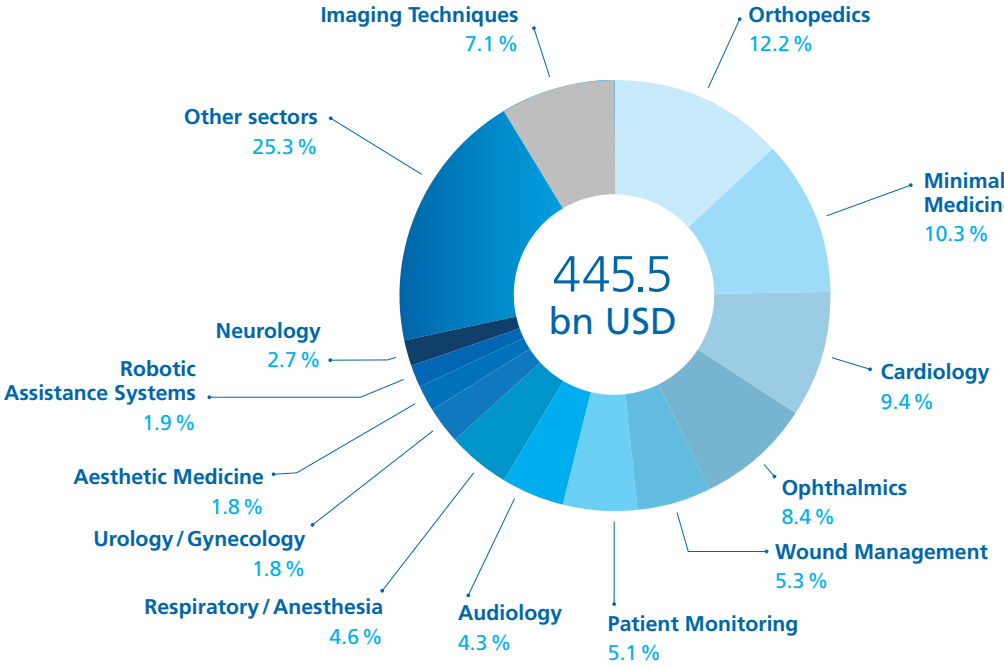
» EU total: 78 billion Euro

52 % of the German Medical Technology are exported to European countries

Source: Eurostat, SPECTARIS

The World Market for Medical Technology is still growing

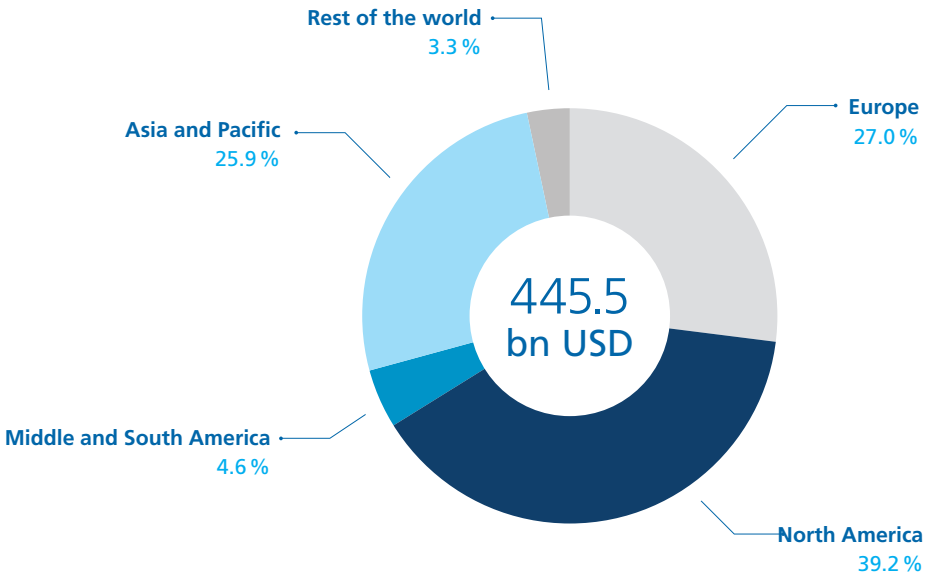
The world market 2019 for medical technology by sector



» Medical aids, medical equipment and furniture, consumable goods, sterilization, decontamination

Source: Frost & Sullivan

The world market 2019 for medical technology by region



» Expected total market growth 2019: +5.6 %

Source: Frost & Sullivan

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We encourage the dialogue between our member companies and provide opportunities for a cross-sectoral exchange of information.

Industry information

We inform you about current developments within the industry and offer access to important economic and market data.

Representing your interests

We speak up for your interests, guide decision-making processes and are a competent contact for politics and media.

Extensive networking in a global market

We strengthen your position on the global market and support you in securing international contacts.

Advancement through knowledge and expertise

First class seminars, panels and information events:
We support and advise you in important future topics.

We are SPECTARIS

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Note: Highlighted companies are medical technology companies