

**INDIA-GERMANY WEBINAR SERIES:  
INVESTMENT OPPORTUNITIES AND THE NEW REGULATORY  
FRAMEWORK IN THE HEALTHCARE SECTOR OF INDIA**

Embassy of India, Berlin together with Invest India is organizing a '*Webinar series for German Mittelstand companies*' to highlight business opportunities and key policy reforms in India for private sector stakeholders. This engagement between industry and government is expected to lead to mutual trade and investment opportunities, and further explore ways to better integrate businesses from India and Germany.

The first such Webinar in the series is the above Webinar organized on 12<sup>th</sup> December 2017 from 10 AM to 12 AM. The agenda for the Webinar can be found below.

We invite you to take part in the webinar. You may kindly register for the webinar using the link below.

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The dial in details for the webinar would be sent to you separately after your registration.

**Date:** 12<sup>th</sup> December 2017 from 10 AM to 12 AM (CET)

**Location:** Online

**Duration:** about 2 hours

## AGENDA

### INTRODUCTION: BRIEF ON INDIAN HEALTHCARE INDUSTRY

- Introduction to Webinar
- Past Trends
- Current Market Scenario
- Gaps & Challenges

#### Participants

- Indian Embassy at Germany
- Invest India

### BUSINESS OPPORTUNITIES

- Demand-side Economics & High potential Segments
- Cluster Development
- Innovation & Entrepreneurship in Health

#### Participants

- Mr. Ravindra Sanagavarapu, CEO, HLL Medipark, Chennai
- Startup India/InnovatioCuris [TBC]

### CHANGING POLICY CLIMATE

- General: Ease of Doing Business, *Make In India*, FDI Regulations
- Ongoing Debates & Policy-level Challenges (Role of Invest India)

#### Participants

- Mr. Lav Aggarwal, Joint Secretary, Union Ministry of Health & Family Welfare
- Invest India

### NEW MEDICAL DEVICE RULES IN INDIA

- Overview of new regulatory framework
- Changes for companies from Europe and impact on distribution structures
- Transition periods and governmental structures of the new framework in India

#### Participants

- Mr. Sudhir Kumar, Joint Secretary, Union Ministry of Health & Family Welfare
- Mr. V.G. Somani, Joint Drugs Controller of India, CDSCO [TBC]

### QUESTIONS AND ANSWERS